

National Institute of Agricultural Extension Management

(An organisation of Min.of Agriculture, Govt.of India) Rajendranagar, Hyderabad - 500 030

Post Graduate Programme in Agri-Business Management

Name: Abhishek Kotnala Batch

Batch: 2003-2005

Roll No.

PG2003/01

FINAL MARKS SHEET

			FINAL MAN	are orr				
Sno.	Name of the course	Credits	Marks obtained (100)	Sno.	Name of the course	Credits	Marks obtained (100)	
Trimester - I				Trimester - IV				
1	Communication and Presentation skills	1	53	23	Summer Project	10	85	
2	Marketing Management	3	65		Trimester - V			
3	Basic Computer Skills	2	80	24	Sales and Distribution Management	3	67.5	
4	Basic Financial Accounting-I	3	76	25	Farm Production Management	3	74	
5	Self Management	3	62	26	Commodity Futures and Trading	2	59	
6	Business Mathematics	2	55	27	Participatory Extension Management	3	81	
7	Micro Economics	3	75	28	Procurement Management	3	54	
Trimester - II				29	ERP	1	81	
8	Business Statistics	2	81	30	Foreign Language (French)	2	50	
9	Written Analysis & Communication	1	50		Trimester - VI			
10	Marketing Strategies and Techniques	3	61	31	Strategic Management	3	66	
11	Macro Economics	2	70	32	Rural Marketing	3	51	
12	Cost and Management Accountancy	3	73	33	Supply Chain Management	3	53.5	
13	Basic Financial Accounting-II	3	77	34	Customer Relationship Management	3	62	
14	Organisational Behaviour	3	54	35	Quality Management	1	58	
15	Marketing Research	3	87	36	SIM SIM	NC	65	
16	WTO & Global Scenario	1	52	37	Agri Output Marketing	2	45	
Trimester - III				38	International Marketing of Agri Products	1	75.2	
17	Quantitative Aids for Agri-Business Mangt.	2	87	Trimester - VII				
18	Human Resource Management	3	50	39	Rural Advertising & Communication	3	70.5	
19	Management Information System	2	87	40	Business Law	2	50	
20	Agri Input Marketing	3	70	41	Rural Micro Finance and Agri-Insurance	2	79	
21	Financial Management	3	75		Food Retailing	1	45	
22	Business Economics	2	72	43	Project Planning and Management	1	91	

NC = Non-credit course

(Minimum Pass Percentage for each course = 45)

(Minimum Overall Pass Percentage = 50)

Date of Issue: 14 12.05

Prepared by:

Checked by:

BSILL JAW Principal Coordinator Overall Percentage 68.65

Result: PASS

Director General